

LABORATORY TESTING INC.



LTI Expands to a Third Building

Laboratory Testing Inc. is continuing to experience record sales growth this year, and with that comes the need for more space and additional staffing. To accommodate the growth, our lab has expanded again by moving LTI Metrology and the Administration Department into another nearby building that we are calling LTI East. Destructive Testing, Sales/Customer Service and Marketing are expanding their work areas into the vacated spaces in the main building.



LTI East

LTI Metrology Gets World-Class Lab

The move to LTI East included a bonus for LTI Metrology - the installation of a new world-class, state-of-the-art, climate-controlled laboratory to make the high quality support and service our customers have come to expect from us even more reliable. The new laboratory was designed, constructed and installed by Western Environmental Corporation to provide a closely regulated work environment with controlled temperature and humidity for stabilizing measuring tools, weights and products before calibration and dimensional inspection, and for meeting industry standards and customer specifications. The room is kept at a constant 68°, plus or minus 0.5° F, for stability and uniformity and is monitored around the clock by software that tracks and



World-class Climate-controlled Laboratory

displays the room's temperature and humidity, and maintains a database of historical data for reporting on conditions over time.

LTI Metrology plans to keep expanding and improving our facilities, staff and services so that we can continue to offer you a "one-stop" metrology lab for all of your calibration and dimensional inspection needs. You can rely on LTI Metrology to supply precise results at an affordable price and to provide the following special services:

- Free Pickup and Delivery within 60 miles
- Skilled technicians, most with an average of 15 or more years of experience in the field
- Technical staff available to provide information and answer questions
- Fast 5-7 business day order turnaround
- 24-hour calibration rush service for many measuring instruments
- Instrument sales and repair

Calibration Shipments

For the most efficient processing of Calibration Orders, you can ship measuring instruments and hand tools directly to LTI Metrology at LTI East:
2321 Topaz Drive
Hatfield, PA 19440

Our lab has been providing customers with calibration and dimensional inspection services for almost 30 years. You can expect superior customer service, technical expertise and reliable results. Contact LTI Metrology at 800-219-9095 or sales@labtesting.com.

LAB NEWS

Best Places to Work

BEST PLACES to work in PA 2012

Laboratory Testing Inc. is proud to announce that the Best Companies Group has included LTI in its list of the 2012 Best Places to Work in PA. LTI had been a past entrant and winner in the 2002, 2009 and 2011 awards programs. All program applicants go through an assessment process that consists of a review of the company's policies, practices, philosophies, systems and demographics, and an employee survey to determine scores and rankings.

The Best Places to Work program was designed in 2000 to identify, recognize and honor the best employers in Pennsylvania. The statewide awards program is a partnership between Team Pennsylvania Foundation, the Pennsylvania Department of Community and Economic Development, the Central Penn Business Journal and Best Companies Group.

Trade Shows

Meet our sales reps at one of the shows they will be attending in the next few months and ask how LTI can help you reach your 2013 goals.

POWER-GEN
INTERNATIONAL

Booth
1424

December 11-13, 2012

Orange County Convention Center
Orlando, FL

 **NACE**
INTERNATIONAL

Booth
1327

March 17-21, 2013

Orange County Convention Center
Orlando, FL

Job Promotions



Mike Hiller
Director of
Metrology

Mike Hiller has been with LTI since 2007 as a Field Technician in the Calibration Department. He was named Field Supervisor in 2010 and was recently promoted to Director of Metrology. In his new position, Mike will be developing business strategies and working with the Sales and Customer Service Departments to bring customers the convenience and service that our "one-stop" LTI Metrology Lab has to offer.



Frank Peszka
Director of
Quality

Frank Peszka has been promoted to Director of Quality. Frank joined the LTI Team in October 2004 as Quality Assurance Specialist with over 30 years experience as a Q.A. professional. He was promoted to Q.A. Manager in 2006. In his new position, Frank will continue to implement and maintain the Quality Management System, oversee the preparation of certifications and administer LTI's new program for managing industry specifications.

Certifications Awarded



Brad Bergman

Brad Bergman, Metallography Supervisor, has received his AWS QC1 Welding Inspector Certification from the American Welding Society. The AWS QC1 Certification is widely recognized and enables Brad to perform weld inspections and related activities described by AWS B5.1. He has a Bachelor's degree in Metallurgical & Materials Engineering and joined LTI in 2008.



Phil Trach

Phil Trach, NDT Technology Coordinator since 2005 and ASNT NDT Level III for ultrasonic testing, has successfully completed the requirements of the Pratt & Whitney Nondestructive Test Qualification Specification (NDTQ). His Pratt & Whitney SIM Level 3 certification ensures that Laboratory Testing Inc. will maintain Pratt & Whitney approval for ultrasonic testing of bar and tubular products.

New Accreditation & Approvals



Fracture Toughness Testing

LTI has expanded its scope of accreditation to ISO/IEC 17025:2005 with The American Association for Laboratory Accreditation (A2LA). The laboratory has been awarded A2LA accreditation for Fracture Toughness Testing to ASTM E1820 and ASTM E399 under the umbrella of approvals in the field of Mechanical Testing. In addition,

the Boeing Company has audited and approved Laboratory Testing Inc. as a Source for Fracture Toughness Testing to ASTM E399, and has added the test to their list of LTI approved processes. Likewise, GE Transportation – Aviation has added Fracture Toughness Testing to LTI's S400 Certification of Approval.

Additional Stress Rupture Capacity



Stress Rupture Testing

workload and maintain the turnaround our customers expect. Earlier this year, eight additional machines were installed in the mechanical testing area. All of the fully computer-controlled machines perform stress rupture testing at temperatures up to 2000°F. The machines automatically load at various time intervals, resulting in the fastest turnaround possible. Testing and specification generation comply with ASTM standards E139, E292 and similar requirements. The stress testing systems also meet with ISO 9000 compliance and data management.

As the need for stress rupture testing continues to grow, LTI is adding new machines to handle the

Continuous Improvement for On-time Delivery and Error-free Results

Laboratory Testing Inc. is making Continuous Improvement a top priority with emphasis on On-time Delivery and Error-free Results. At the beginning of 2012, we kicked off The Everest Project, a company-wide program with the goal of consistently providing customers with Error-free Results On time. While accuracy and reliable turnaround have always been extremely important at LTI, The Everest Project is a way to communicate this goal to new employees and reinforce the goal with our long-term employees as we continue to grow. It also provides an organized process for evaluating our current systems and procedures to determine where improvements can be made.

Five project teams were organized with employees from departments throughout the company to assess the ways we work in various areas of our business and to consider ideas for improvement. The project teams covered a range of topics from new capabilities for our laboratory software to the flow of orders from order entry to completion. Many of the teams' recommen-

dations have already been implemented, others are in process and the rest have been planned as future projects for new teams to carry out.

Some customer tools are already in place that can help us deliver Error-free Results On time to you. They are available on our website at the [RESOURCES](#) link.

- Purchase Order worksheets and guidelines to help ensure that we have all necessary information to begin processing your order upon receipt
- Shipping & Labeling guidelines to get your orders directly to our testing or metrology buildings without damage or delay
- Rush Order Labels to mark your shipments for expedited service and priority handling upon arrival at LTI

We encourage you to let us know about your experiences with LTI. You can send an email to sales@labtesting.com, or contact one of our employees directly.

LAB NEWS



2331 Topaz Drive, Hatfield, PA 19440

PRESORTED
STANDARD
U.S. POSTAGE
PAID
LANCASTER, PA
PERMIT NO. 472

Check Out Our New Online Look

Please visit LTI online at our social media sites and view our new look on Twitter, Facebook, LinkedIn, YouTube and our newest location, Google+. While you're there, make sure to "Follow" us to automatically receive the latest LTI news updates.

LTI's social media links can be found at the bottom of our website pages at www.labtesting.com.



We'll soon have a new website design to match our social media, so check back periodically for the unveiling. Our Google+ link will be available on the new website. In the meantime, you can go to <https://plus.google.com> and search for Laboratory Testing Inc.

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Holiday Closings

LTI will be closed on the following days for end-of-year holidays:

- Monday - December 24
- Tuesday - December 25
- Tuesday - January 1, 2013

Enjoy the Holidays!

Contact LTI

LABORATORY TESTING INC.

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